

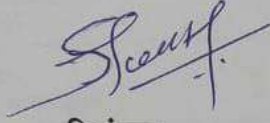
जिल्हा उद्योग केंद्र, रत्नागिरी
दिनांक - ०९/०९/२०२१.

विषय - जिल्हानिर्यात प्रचलन समिती सभा दि.०२/०९/२०२१.
इतिवृत्त मसूदा मान्यतेसाठी सादर करणेबाबत.

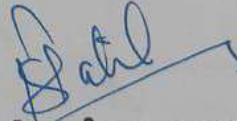
सविनय सादर

उपरोक्त विषयानुसार दि.०२/०९/२०२१ रोजी दुपारी ०१.०० वा. वेब
माध्यमाद्वारे संपन्न जिल्हा निर्यात प्रचलन समिती सभेच्या इतिवृत्ताचा मसूदा
सोबत मान्यतेसाठी सादर करण्यात आला आहे.

इतिवृत्त मसूदा मान्य होणेस विनंती आहे.



निमंत्रक,
जिल्हा निर्यात प्रचलन समिती,
तथा
महाव्यवस्थापक,
जिल्हा उद्योग केंद्र, रत्नागिरी.



जिल्हाधिकारी तथा अध्यक्ष,
जिल्हा निर्यात प्रचलन समिती, रत्नागिरी

रत्नागिरी जिल्ह्यामधील निर्यातदारांना प्रोत्साहन देण्यासाठी
दि. ०२ सप्टेंबर, २०२१ रोजी मा.जिल्हाधिकारी, रत्नागिरी यांचे अध्यक्षतेखाली जिल्हाधिकारी
कार्यालय सभागृह, रत्नागिरी येथे आयोजित बैठकीस उपस्थितांची यादी

Sr.No.	Name & Designation of Officer	
1.	Hon.Dr. B.N. Patil Collector, Ratnagiri	Chairman
2.	Shri. Pravin Nalawade Foreign Trade development Officer, Director General of Foreign Trade (DGFT) Pune	Vice-Chairman
3.	Shri.S.P.Kolte, General Manager, District Industries Centre, Ratnagiri	Secretary
4.	Shri.N.D.Patil, Lead District Manager, Bank of India, Ratnagiri	Member
5.	Shri.Abhay Daptardar, Asstt.Director, MSME-DI, Mumbai	Member
6.	Shri.Amar Desai, Desai Products, Pawas, Ratnagiri	Member
7.	Shri.Hrushikesh Paranjape, G1/1,MIDC, Mirjole, Ratnagiri	Member
8.	Shri.Jayawant G.Vichare, Cashew Cluster, Lanja	Member
9.	Shri.Zahoor N.Hakim, Vice-President, SSI, Ratnagiri	Member
10.	Shri. Abhijit Talekar, Gadre Marine Products, Ratnagiri	Member
11.	Smt.Shraddha Hajarnis, NABARD, Ratnagiri	Member
12.	Shri. Milind Joshi MSAMB,Ratnagiri	Member
13.	Shri. Padalkar, Regional Officer, MIDC,Ratnagiri	Member
14.	Smt. Vandana Tejas Pratap, Associate Vice President Economic Development Advisory Strategy and Transactions, Mumbai	--
15.	Shri.H.N.Andhale, Manager, DIC,Ratnagiri	--

रत्नागिरी जिल्हा निर्यात प्रचलन समिती बैठक दि.०२-०९-२०२१ - इतिवृत

रत्नागिरी जिल्हा निर्यात प्रचलन समितीची बैठक दि.०२-०९-२०२१ रोजी दुपारी १.०० वा.मा.जिल्हाधिकारी,रत्नागिरी यांचे अध्यक्षतेखाली NIC Bharat VC माध्यमाद्वारे संपन्न झाली. सदर बैठकीस उपस्थितांची सूची सोबत स्वतंत्रपणे जोडली आहे.

महाव्यवस्थापक,जिल्हा उद्योग केंद्र,रत्नागिरी तथा सचिव,जिल्हा निर्यात प्रचलन समिती यांनी सर्व उपस्थितांचे स्वागत करून मा.अध्यक्षांचे अनुमतीने सभेच्या कामकाजास सुरुवात करण्यात आली.

Ernst & Young, LLP, Mumbai च्या श्रीमती वंदना प्रताप यांनी तयार केलेल्या Power point Presentation चे सादरीकरण केले. सदर सादरीकरणातील ठळक बाबी पुढील प्रमाणे

अ.क्र.	PPT Point	PPT Sub Point	Informaiton Imparted
1.	Export Promotion initiatives in Maharashtra	<p>a) One stop MEPC Information web portal</p> <p>b) Data Intelligence Dash board</p> <p>c)Export Guide book</p>	<p>Highlights & features of new interactive MEPC web portal which will integrate all stakeholders related to export at one stop point.</p> <p>Dashboard to represent a quick snapshot of trade scenario of last 5 to 10 years in the State/Country through an interactive intelligent dashboard. An export dashboard for Maharashtra is being prepared to give the client insights into export growth trends from Maharashtra, top countries, top commodities and major ports.</p> <p>Guidebook to facilitate stakeholders pertaining to exports from Maharashtra with knowledge content such as Export procedure, Buyer identification, Quality standards, Tax and incentives and Logistics. The compendium is a collation of information relevant to exports from various sources such as DGCIS portal, World Bank WITS, EPCs web portal, etc.</p>

		c) Future Walkway	<ul style="list-style-type: none"> i. Maharashtra Export Promotion Week -21 to 27 September 2021. ii. Finalization of District Export Action Plan by DEPCs. iii. Export policy for Maharashtra 2021.
2.	District Export Action Plan	a. ODOP Coverage.	ODOP Export Promotion Coverage - 102 ODOP including GI Products
		b. District Export Potential Products.	Potentiality of GI registered products in Ratnagiri district.
		c. Key Export Issues.	Regulatory Support, Institutional Support, Promotional Support, Industrial Support, Logistic Support, Finance, etc.
		d. District Export Action Plan.	<ul style="list-style-type: none"> i. Setting Short Term Goals. - Single Window Portal, Training Programs, GI Product Promotion, Building Infrastructure like production houses, common warehouses, cold storages, etc. ii. Mid Term Goals – Establishing R & D Centers, Arranging or Participation in Trade Fairs, Setting Up Food Processing Clusters, etc. iii. Long Term Goals – Setting up of permanent Exhibition Centre, Establishing Dedicated Freight Corridors.
		e. District Export Promotion Strategy.	<ul style="list-style-type: none"> Task 1 – Current State Assessment. Task 2 – Export Data Repository. Task 3 – District Export Action Plan. Task 4 – Outreach / Promotion of Export, ODOP, Products.

वरील सादरीकरणामध्ये जिल्हा निर्यात कृती आराखड्याचे अनुषंगाने नमूद विविध मुद्दांचे अनुषंगाने या समितीच्या सदस्य संस्था कशा प्रकारे स्वतःभूमिका निभावू शकतात याबाबतचा तपशिल यंत्रणांनी मांडावा जेणेकरून त्यापैकी उचित मुद्दांचा जिल्हा निर्यात कृती आराखड्यामध्ये समावेश करता येईल असे महाव्यवस्थापक, जिल्हा उद्योग केंद्र, रत्नागिरी यांनी सूचित केले. त्यानुसार विविध संस्थांनी दिलेली माहिती व कार्यवाही बाबतचे निर्णय पुढील प्रमाणे

अ. क्र.	सादरकर्ता संस्था	चर्चेमध्ये मांडलेले मुद्दे	कार्यवाहीचे मुद्दे	कार्यवाही करणारी संस्था
१	Mr. Amar Desai Representative Mango Producers Association (Desai Products Pawas, Ratnagiri)	<p>1) To increase the Alphonso Mango and Alphonso Mango Products Export, following changes to make mandatory by APEDA</p> <p>(a) Authentic user registration as per intellectual property Act- Geographical indication</p> <p>(b) The declaration along with the list from exporter regarding procurement and alphanos Mangos/ Alphonso Mango Products/ Farmers from the above specified region.</p> <p>2) There is need to have OTP driven system at the time of APEDA clearance linked to the producer or Manufacturer .</p> <p>3) On the Agri-exchange website of APEDA, the Data of export of Mangoes as well as Mango pulp is displayed</p> <p>It is requested to add a separate category for the data of export of Alphonso Mangoes as well as Alphonso mango products.</p> <p>4) APEDA organizes / participates different national international exhibition. It is requested to arrange a separate display/stall for the GI Certified agro commodities with no cost for at least 2 years. This will</p>	<p>चर्चेमध्ये मांडलेल्या मुद्दानुसार APEDA, ने MSAMB च्या सहकार्याने आवश्यक कार्यवाही करावी.</p>	APEDA, Mumbai / MSAMB, Ratnagiri

15 less (target 1/3 lakhs)

4. Scheme for the promotion of GIFT/Crab/Sea bass farming
50% of admissible cost or maximum Rs.5/- lakhs / 1 ha

	<p>definitely help the GI Products through the world.</p> <p>5) It is requested to make compulsory for printing GI logo if the produce/ product is GI certified, This will help in marketing as well as developing BRAND INDIA in other countries.</p> <p>6) Considering the present situation of farmers and the vision to double the income of farmers, the only way is to promote the food processing industry. The produce from farmers has to be processed @100% to increase the income of Farmers. In view of this there has to be promotion and upliftment of processing industry.</p>		
2	<p>काजू प्रक्रिया उद्योजक संघटना, प्रतिनिधी श्री.त्र्यंबकेश परांजपे,संचालक परांजपे अँगो प्रॉडक्ट,रत्नागिरी</p> <p>i) Exporters require pre and post shipment credit against their export orders. Bankers don't give us pre shipment credit and insist collateral security. In absence of collateral security one can't export even after having processing capacity. So easy discounting of Letter of Credit without any collateral should be helpful. Scheme Like CGTMSSES should be utilized for resolving collateral issues.</p> <p>ii) In Cashew Industry there is a need of high skilled labour. If unskilled labourers get due training. It will not only help exporters complete their orders in time but also help workers earn more income for their betterment of Living. It is suggested that with the help of MSSDS and DIC training centres can be established in existing factories under public private participation.</p> <p>iii) For international food standards exporters have to spend heavy amount towards fees for certification and capital expenditure for necessary changes in production facilities. So exporters are reluctant to do that. It is suggested that Reimbursement of expenses towards international food</p>	<p>जिल्हा अग्रणी बँक,रत्नागिरी जिल्हातील सर्व बँकांना सदर Letter of Credit without Collateral security बाबत अवगत करावे व योग्य ती कार्यवाही करावी.</p> <p>कौशल्य विकास व उद्योजगता विभाग,रत्नागिरी यांनी सदर प्रशिक्षण केंद्रा बाबत कार्यवाही करावी.</p> <p>सदर विषयाचे अनुषंगाने Incentive scheme बाबत MSME(DI) यांनी आवश्यक योग्य</p>	<p>जिल्हा अग्रणी बँक, बँक ऑफ इंडिया, रत्नागिरी</p> <p>जिल्हा कौशल्य विकास अधिकारी, रत्नागिरी</p> <p>MSME-DI, Mumbai</p>

15 lacs (target 1/5 lakhs)

4. Scheme for the promotion of GIFT/Crab/Sea bass farming (50% of admissible cost or maximum Rs.5/- lakhs / 1 ha

	standards or certification should be given to exporters to promote exports. iv) To and for transport cost of empty container coming from Nhava Sheva and filled container upto Nhavasheva is very high. Efforts should be made to bring down cost. For this it is suggested that Jaigad Port in Ratnagiri should be developed.	त्या सर्वोर्तने कार्यवाही करावी. Port Development Authority यांनी सदर बंदराच्या विकासाबाबत योग्य ती कार्यवाही करावी.	Port Development Authority
3	Zahoor Hakim, Representative of SSI Association, Ratnagiri i) Exporters should get priority in allotment of Land from MIDC for their units. If no and/ plot is presently available with MIDC, then MIDC should convert the open space or idle land in their position for the exclusive allotment to export units. Ratnagiri district has a major coast line with good potential for the fishery sector. The processing unit of fishery/manine products faces the issue of discharge of their effluent, hence the facility of CETP should be made available for them. If CETP is not feasible MIDC or local Government a common pipeline should be provided to discharge the treated effluent in deep sea with proper approvals of concerned authorities. ii) Presently the export shipment is going through JNPT/ Nhavasheva Port and transport cost of containers from/ to port is heavy and it is increasing const amply as per increase in fuel price. Also it is takes a time slot of 12-24 hrs. from unit to port If the local port i.e. Jaigad Ratnagiri Port is developed or any facility is made available to trans-ship the containers from local Port to JNPT/ Nhavasheva will be helpful and also will a reduce the cost of time also.	R.O,MIDC, रत्नागिरी यांनी सदर बाबत कार्यवाही करावी. सदर विषयाच्या अनुषंगाने Port Development Authority यांनी कार्यवाही करावी.	R.O. MIDC, रत्नागिरी Port Development Authority

is less (Target 1/5 lakhs)
4. Scheme for the promotion of GIFT/ Crab/Sea bass farming
(50% of admissible cost or maximum Rs.5/- lakhs / 1 ha

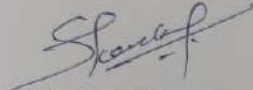
<p>iii) A designated approved Laboratory should be provided to give certification for all the products, which are going to be exported from Ratnagiri District.</p>	<p>सदर विषयाच्या अनुषंगाने MSME-DI ने योग्य ती कार्यवाही करावी.</p>	<p>MSME-DI, Mumbai</p>
<p>iv) All the permissions/ Approvals relating to the export unit should be made available with single window clearance. There should be on designated authority for all segments of products being a nodal agency to help the exporter in getting all the permission and approvals seamlessly. The said nodal agency should help and guide the exporter to get the concerned approvals within a stipulated time. All the permissions and approvals to exporters should be within time frame to save their cost and time to start the unit with immediate effect.</p>	<p>सदर विषयाच्या अनुषंगाने DGFT, पुणे यांनी योग्य ती कार्यवाही करावी</p>	<p>Director General of Foreign Trade (DGFT) R.A. Pune.</p>
<p>v) All the available subsidies and incentives should be made available to exporters and proper publications or sharing of each and every scheme should be made for the benefit of the exporter.</p>		
<p>The District Nodal Officer has to take follow up with all the concerned authorities for sanctioning of subsidies/ incentives available from state/Central or Both</p>		
<p>vi) The schemes like-Kisan-Sampada, Matsya-Sampada should made available for exporters of the District and any change relating to policy should be intimated. Like wise the state making efforts to earn a major stake in Central Subsidies and incentives, our district has to make efforts to</p>	<p>सदर विषयाच्या अनुषंगाने मत्स्य विकास विभागाने MPEDA च्या सहाय्याने आवश्यक कार्यवाही करावी.</p>	<p>MPEDA, Mumbai</p>

		get maximum benefit from such schemes. Whatever certification requires to avail these schemes should be easily and quickly made available to the exporters.		
4	Maharashtra state Agriculture Marketing Board MSAMB Ratnagiri/ NABARD,Ratnagiri	<p>महाराष्ट्र राज्य कृषी पणन मंडळाकडून निर्यात वृध्दीसाठी विविध प्रकारचे प्रशिक्षण कार्यक्रम घेतले जाऊ शकतात.त्यासाठी आवश्यक कुशल प्रशिक्षक मंडळाकडे उपलब्ध आहेत. तथापि यासाठी आवश्यक निधीची तरतूद मंडळाकडे नसल्याने सहभागी संस्थापैकी ज्या संस्थेस अशी तरतूद करणे शक्य असेल त्या संस्थेने निधी उपलब्ध करून द्यावा.</p> <p>या संदर्भाने श्रध्दा हरजरनीस,जिल्हा व्यवस्थापक,नाबार्ड यांनी नमूद केले की GI उत्पादनाच्या प्रसिध्दीसाठी नाबार्ड ही संस्था भारत सरकारच्या सहकार्याने काम करीत आहे. त्यामुळ GI उत्पादनांची प्रसिध्दी व त्यांची निर्यातवाढ यादृष्टीने प्रशिक्षण कार्यक्रमाचे नियोजन केल्यास नाबार्ड तर्फे निधी उपलब्ध होणेसाठी प्रयत्न करता येतील.</p>	महाराष्ट्र राज्य कृषी पणन मंडळाने GI उत्पादनांची प्रसिध्दी व निर्यात वाढ या दृष्टीने प्रशिक्षण कार्यक्रमांचा आराखडा तयार करून तो नाबार्ड कार्यालयाकडे पाठवावा अशा सुचना मा. अध्यक्षानी दिल्या.	MSAMB,Ratnagiri/ NABARD,Ratnagiri
5	श्री. अभय दप्तरदार, MSME-Di	MSME मार्फत Market Development,Inter-national Trade Fair, Seminars, Workshops Technology Transfer इ. उपक्रम उद्योजकांसाठी राबविले जातात. तसेच जिल्ह्यातील उद्योजकांसाठी एक Common Facility Centre व ISO Laboratory इत्यादी सोई रत्नागिरी जिल्ह्यात होऊ शकतील.त्याचप्रमाणे Certification, Capacity Building, Testing and quality Certificate वर होणारा खर्चाचे MSME कडून Reimbursement(परतावा) केला जातो. तरी सर्व निर्यातदार उद्योजकांनी याचा लाभ घ्यावा असे आवाहन श्री. अभय दप्तरदार MSME यांनी केले.	सदर योजनाची जनजागृतीच्या दृष्टीने MSME यांनी आवश्यक ती कार्यवाही करावी.	MSME-DI,Mumbai

वरील चर्चेव्यतिरिक्त सदस्यांच्या अन्य काही सुचना असल्यास त्या जिल्हा उद्योग केंद्र, रत्नागिरी कार्यालयास djdic.ratnagiri@maharashtra.gov.in ई-मेल पाठवाव्यात असे आवाहन महाव्यवस्थापक, जिल्हा उद्योग केंद्र, यांनी केले. जेणेकरून जिल्हाचा निर्यात विकास आराखडा तयार करताना त्याचा विचार करता येईल.

सदरच्या आराखड्यात (Export Action Plan) आता पर्यंतच्या निर्यातीचा Export Data हा संख्यात्मक स्वरूपात (Quantitative) असावा व पुढील उद्दिष्टे (Projected Targets) देखील Quantitative स्वरूपात आराखड्यात समाविष्ट करावे अशा सूचना मा. जिल्हाधिकारी यांनी दिल्या.

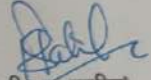
वरील प्रमाणे कामकाज संपन्न झालेनंतर उपस्थितांचे आभार मानून मा. अध्यक्षांचे परवानगीने समा संपन्न झाल्याचे जाहीर करण्यात आले .



(संतोष पं. कोलते)

महाव्यवस्थापक,

जिल्हा उद्योग केंद्र तथा सचिव
जिल्हा निर्यात प्रचालन समिती, रत्नागिरी



(डॉ. वी.प. पाटील)

जिल्हाधिकारी तथा अध्यक्ष,
जिल्हा निर्यात प्रचालन समिती, रत्नागिरी

admissible cost or maximum Rs.5/- lakhs / 1 ha whichever
is less (Target 1/5 lakhs)
4. Scheme for the promotion of GIFT/Crab/Sea bass farming
(50% of admissible cost or maximum Rs.5/- lakhs)