









**Metals Sector** 









## AGENDA

Title	Page No.
Metals sector overview in India and Maharashtra	3
Maharashtra's Metals Landscape: Value Chain, Ecosystem, and Hubs	4
MIDC: Industrial Landbank Agency	
Package Scheme of Incentives 2019	6
Future Outlook for Maharashtra State	6





#### **Metals sector overview in India and Maharashtra**

\$ 228 Bn





\$ 261 Bn<sup>1</sup>

India's Output in Metals & Metal Products Market FY- 22 Basic Metals Output in FY-22

Maharashtra out Metals & Metal Pi

\$ 33 Bn

Maharashtra output in

Metals & Metal Products

FY-22

\$ 29.5 Bn
Output generated in
Basic Metal in FY-22

16.68%

Share in GVA

**65%** 

Share is of Iron & Steel in Metals

11.3% Share in India's  $11.37 \mathrm{\ MT}^{2}$ 

Share in India's Production of Steel in Basic Metals Sector FY-22

2<sup>nd</sup>

Largest Steel Producer in the World \$ 11.2 Bn

Aluminum market Size of India FY-23 20%

Of Steel produced in India is Consumed in Maharashtra indicating a growing economy 8%

Of India's Aluminum is produced in Maharashtra

#### **Critical Success Factors**



**Policy Support**: National steel policy has enabled/increased the production by 80% since it's inception (78Mt to 140MT)



**Raw Material Availability:** Maharashtra is rich in Iron ore and Bauxite mining which propels growth for Metals Industry



**Foreign Direct Investment:** The Union government has allowed 100% FDI in the mining sector which will propel growth for Metals sector



**Ongoing Infra Project:** Maharashtra has Rs. 2,290 crores of project currently under implementation under Metals & Metal products industry<sup>4</sup>



**PLI scheme:** The scheme has a financial outlay of Rs. 6332 Crores to promote domestic manufacturing of "Specialty Steel". MoU's worth Rs. 29,530 crores were signed



**Automotive Hub:** Maharashtra is the leading state in automobiles manufacturing and more 35% of the vehicles are manufactured in the State which is a key demand driver for aluminum, iron & steel.



### Maharashtra's Metals Landscape: Value Chain, Ecosystem, and Hubs





# **Conducive Ecosystem**

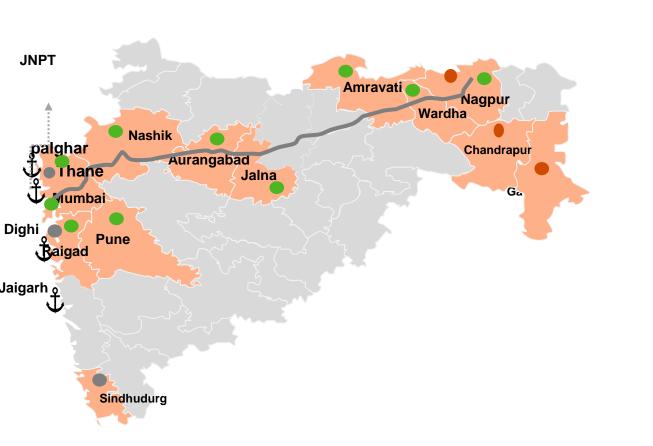
21% of India's Bauxite reserve is in Maharashtra (133 Million Tonnes) which is used for Aluminum Extraction

20% of India's iron ore reserves are in Maharashtra

Jalna is one of the biggest hubs of the secondary steel industry. 12 secondary steel mills in Jalna MIDC

Maharashtra has 2 Major Deep WaterPorts (Mumbai & JNPT) and several Minor ports (Dighi, Ratnagiri, Jaigarh, Vijaydurg)

18,000 Km of National Highway network. Almost 98% of Villages are connected through highways & modern roads.



Major Metal Clusters
Iron Ore
Bauxite Ore
Major Ports
Samruddhi Mahamarg

Mining & Gadhchiroli, Sindhudurg, Thane, Chandrapur

Smelting & Nagpur, Pune, Akola

Rolling & Alloying

Value Chain

Raigad, Thane, Mumbai, Amravati

Location

Assembling Metal Products

Pune, Nashik, Mumbai, Nagpur

## **MIDC: Industrial Landbank Agency**







290 Industrial Areas 143 Large industrial areas

108 Mini-industrial areas

Over 2.5 lakhs acres land

Key Activities Special planning authority

Strong network of authorities

Link between Govt. and Industry

Acquisition and disposal of land

**Providing support Infrastructure** 

**One-stop for Investors Relations** 



PwC.



# Package Scheme of Incentives – 2019, for Large Scale, Ultra Mega and Mega Projects



Max as

of FCI

25%

40%

60%

70%

80%

100%

**Qualification Criteria LSI\*** 

**Min Direct** 

**Employment** 

1000

750

500

400

300

250

Min FCI

(INR cror

750

500

250

150

100

100

Area

Classific

ation

A & B

С

D

D+

**VMRS** 

D.

NIA,

NAA.

ΑD



Incentive

period

(Yr)

7

7

7

7

9

9

#### **Industrial Promotion Subsidy**

- LSI\*- 50% Gross SGST payable
- Special LSI- Except for zone A & B 40% net SGST payable

#### **Stamp Duty Exemption**

- Zones A & B 75% exemption in private IT/BT parks & for others 50%
- 100% exemption for other zones (except zones A & B)

# Access document Access

## For expansion or diversifications Units

 Expansion or diversification units qualify for incentives equivalent to 80% of those available to new units

#### Ultra Mega & Mega Projects

 Tailor made incentives: HPC to recommend customized Package of Incentives on case-to-case basis

#### **Qualification Criteria Ultra Mega & Mega**

Project Classification	Area	FCI (INR Cr.)	Min Direct Employment
Ultra Mega Industri al Unit	Entire State	4000	4000
Mega Industrial Unit	A & B	1500	2000
	С	1000	1500
	D	750	1000
	D+	500	750
	VMRSD,	350	500
	NID, NAA, AD	200	350

**Click for detailed information** 

# Electricity Duty Exemption (New Units)

- Zone A & B 100% exemption for EOUs, Information Technology and Bio-Technology manufacturing units for 7 years
- 100% exemption for other zones

**Additional Benefits** - Incentives to promote quality competitiveness, R&D, technology up-gradation, water & energy conservation, cleaner production and credit rating

Note: LSI – Large Scale Industires, EOU – Export Oriented Unit



#### **Future Outlook for Maharashtra State**





#### **Electrical and Electronics**

 With increasing electrification and electronic device usage across sectors, there's a consistent demand for metals like copper and aluminum for wiring, circuits, and components

#### **Automotive**

 India is projected to be 3<sup>rd</sup> largest automotive market in terms of Volume by 2026 presenting an opportunity of USD 125.74 Mn which will propel growth in Iron & Steel Sector

## Bridges & Railways

 India's National Infrastructure Pipeline for Maharashtra has projects of USD 612 Bn in Railways & Railway Rolling Stocking presenting growing opportunities in Steel

#### Real Estate

- The market size of the real estate industry in India was valued at around USD 477 Bn in 2022 and is estimated to reach one trillion dollars by 2030.
- This presents a rapid demand for hot rolled steel

Investment

**Opportunities in** 

**Maharashtra** 

<sup>1.</sup> https://www.statista.com/statistics/955598/india-real-estate-industry-market-size/

<sup>2.</sup> https://indiainvestmentgrid.gov.in/opportunities/maharashtra?



# Contact Us

#### Dr. Vipin Sharma, IAS

CEO, Maharashtra Industrial Development Corporation ceo@midcindia.org

#### Dr. Vikas Suryavanshi

General Manager (Marketing), Maharashtra Industrial Development Corporation gmmarketing@midcindia.org



